

Demand Better from Health Care

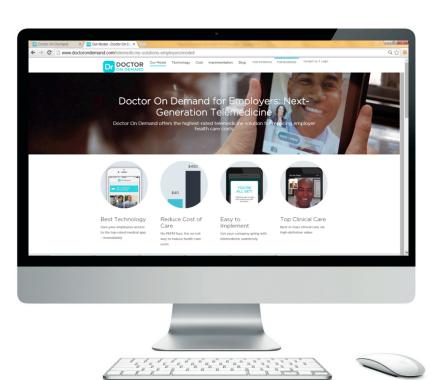
Dr. Ian Tong, Medical Director Pat Basu, Chief Medical Officer

How It Works

Works on any tablet, smartphone, or computer on demand or schedule in the future







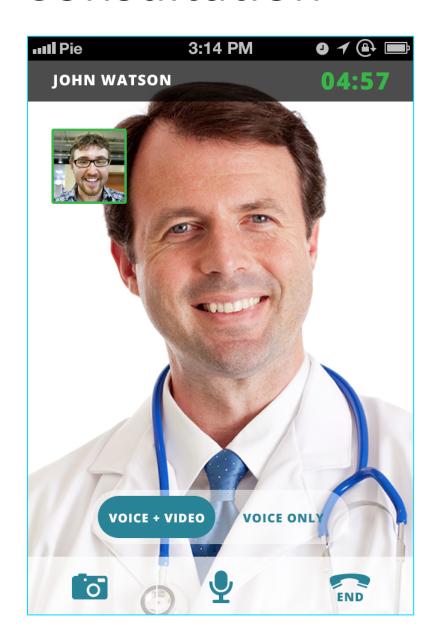




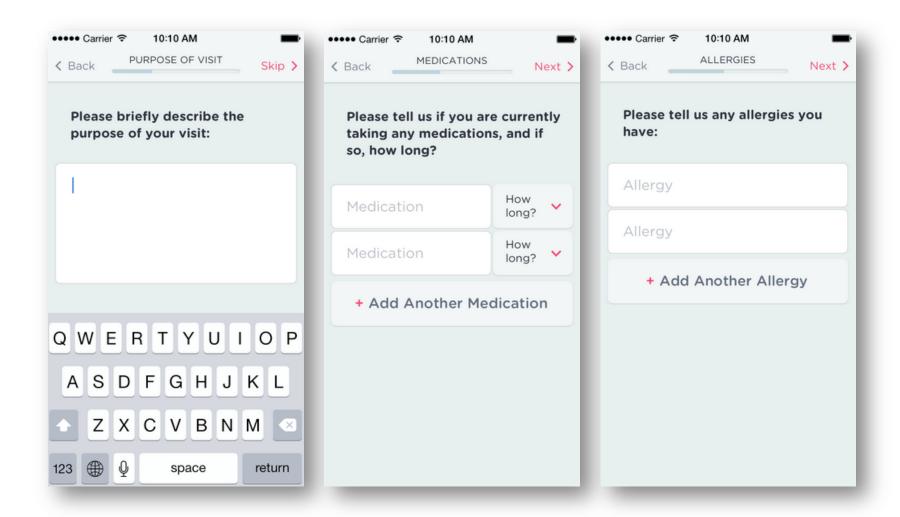


Clinical Video Consultation

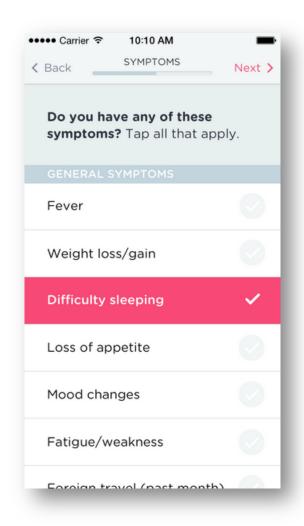
- \$40 for 15 uninterrupted minutes with licensed physician (visit length can be extended as necessary)
- Video-based platform supports telemedicine exam techniques
 - Visual face-to-face
 - Peripheral devices
 - Physician directed exams
 - High resolution images
 - Medication history via the SureScripts eRX network
 - Medical/lab record sharing

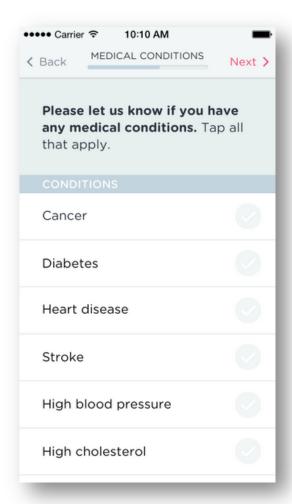


Pre-Call Questions: Simple

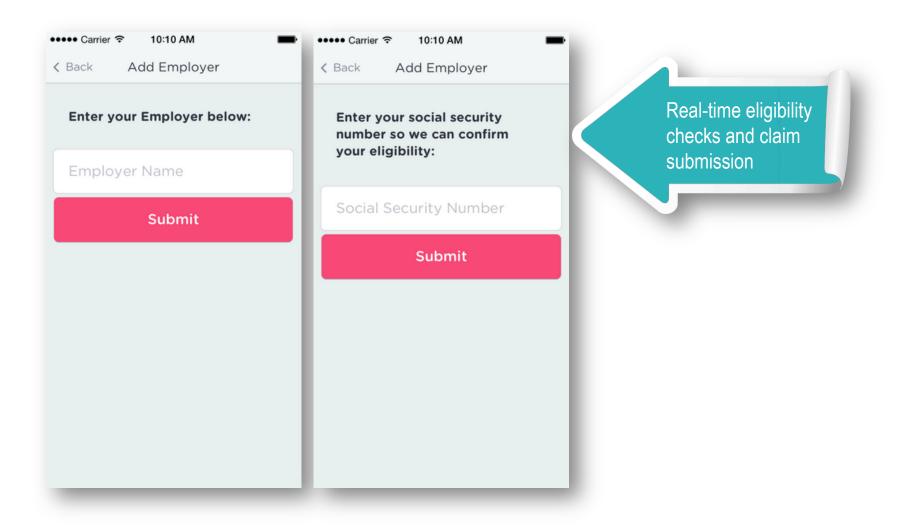


Additional Symptoms & Medical Conditions: Simple





Build It When They Come



Disrupt Don't Destroy





Public Health Needs:

- Influenza
- At Risk Pregnancy
- Behavioral Health
- Suicide Prevention
- Diabetes education
- Medication adherence

Use Doctor on Demand:

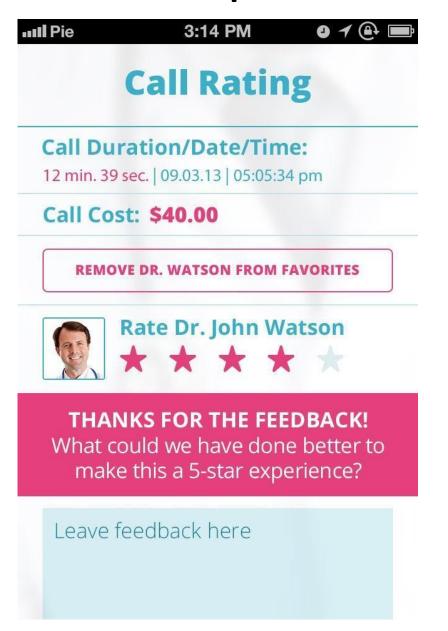
- Expand access and handle overflow
- Improve outreach to practice's own patient population (software-as-aservice)
- Use DOD for population health/ACO's
- Optimize Efficiency and Operations



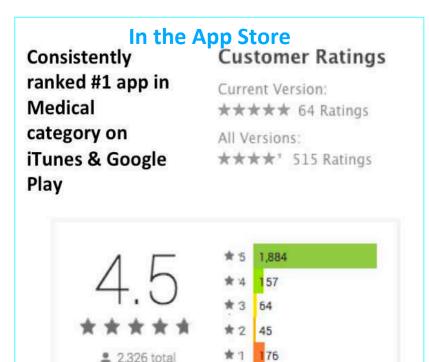


Dr

Emphasis on Patient Service



Average DOD Post Consult rating = **4.8**



Summary

- Unlearn what you already "know about how it works" – maximize iterative cycles
- Simplicity "dummy proofing"
- Justify each product before building it
- Customer Service, Customer Service,
 Customer Service



